Welcome

1. This is a trying time for all of us
2. Share what we have learned and map out our plans for going forward

Framing and Philanthropy

1. Update on COVID-19 in SC
   a. 342 confirmed cases in SC (as of 3-24-20)
      i. Probably more because having trouble with testing if people do not have access to a PCP who orders the tests
   b. 7 deaths in SC
   c. 39 confirmed cases in Greenville County (as of 3-24-20)
2. Timeline
   a. Feels like a year, but just since March 6
   b. Schools remain closed until the end of April as of 3/24
   c. Stimulus package agreed on last night (3/24)
3. Challenge for the people we serve is that people do not have the savings to get them through this time
4. Best practices for dealing with disaster in philanthropy
   a. Take the long view
   b. Help in places and ways that government cannot
   c. All funders are disaster philanthropists
   d. Support the sharing of best practices
   e. Connect with other funders
   f. Look to past disasters for guidance
   g. Ask the experts
5. 15 anonymous responses to our survey
   a. 8 people responded that they have considered changes in their funding practices
   b. 5 people responded that they had made changes in their funding process
   c. 2 people responded that they haven’t considered changes in their funding process
6. Kinds of changes being made
   a. Most people have decided to make new funds available to organizations affected by COVID-19 in some way
   b. Most of you have contributed to pooled funds to support COVID-19 impacts in our community/state, mostly through United Way’s efforts
7. Federal Stimulus Package
   a. A lot of this effects what needs can be met by government that would lighten the load on philanthropy
   b. Please see PowerPoint slide for details
8. Other activities
   a. Evictions in South Carolina suspended through 5/1
   b. Student loans have 0% interest as of 3/13/20
c. City of Greenville hospitality tax payments late with no penalty

9. Catherine Puckett on what we are hearing from nonprofits
   a. Sent out a survey to over 500 email addresses to see how people are being impacted by COVID
      i. 6% of responses said they had a disaster plan in place before the pandemic hit
      ii. Most concerned about staff, volunteers, and funding
      iii. 40% of responses said the demand for their programing/services have diminished all together
      iv. Also asked them to share some strategies
          1. Looking forward to what they have to say
   v. Future concerns
      1. Funding and if this pandemic goes on for a longer period of time
      2. Staffing
      3. “We just may not exist going forward”
   vi. Asked what Nonprofit Alliance can do to support
      1. Interested in some policy advocacy information
      2. Being connected to online resources
      3. Connections to each other in the nonprofit community

b. Final results from the survey will be on Monday (3-30-20)

Opportunities for Action

1. United Way COVID Response (Meghan Barp and Deborah McKetty)
   a. Close to $500,000 has been invested in the COVID-19 fund
   b. Needs for volunteerism
      i. One big one is Blood Donation, American Red Cross is down significantly in South Carolina
      ii. Other opportunities, visit www.unitedwaygc.org/response
   c. Partnered strategically with Greenville County Schools
      i. United Way is key lead between nonprofit sector and their needs
      ii. Whitney Hanna is the key point person with GCS
   d. Quickly launched a county wide 211, 24/7 call line
      i. Specific need in Greenville County that we needed people on the ground here that could help connect people with resources ASAP
      ii. Spanish speakers on that line as well
      iii. Tracking kinds of calls coming in
   e. Created a grant program to response to needs as they arise
      i. Approval committee approved 4 grant applications for Food First strategy
      ii. Homeless shelters really struggling
      iii. Children who are living in motels are also a problem
      iv. Approved $58,000 in grants as of today (3-25-20)
   f. 211 call line
      i. Received over 200 calls to date
         1. 112 have been answered
         2. Bulk have been for housing and food needs
g. **Question:** Other priorities beyond food, shelter, housing?
   i. **Answer:** There are, but those are most immediate needs. Managing the chaos. Encouraging more collaboration around those needs. Childcare for frontline workers is one. Prisma needs additional support.

h. If people have any ideas or questions, please send them Meghan and/or Deborah’s way

2. **CommunityWorks COVID Relief Fund (Tammie Hoy-Hawkins)**
   a. With existing small businesses that already have loans with CommunityWorks, a policy has been set up to do a 60 day deferral on existing payments
      i. Aligning existing clients with coaches
   b. Addressing many calls on SBA Relief Fund Katy spoke on
      i. Helping small businesses to get direct loans
   c. Concerned about predatory and pay day lenders
      i. “We can get you quick relief…”
      ii. Coaching to look at other resources first
   d. Prompted us to look at 3 products we want to implement
      i. A line of credit up to $10,000 for small businesses to access immediate cash, cash flow
         1. Challenges we are seeing is many businesses we serve would not potentially benefit from the SBA type products
         2. Helping Nonprofit partners operations by offering up to 50,000 to help them get through the next few months
         3. Seeing a greater need for a quicker response to predatory and pay day lenders
         1. Looking into a $1500 consumer loan to help with immediate needs in hopes they won’t go to predatory loan option
   e. Biggest challenge is loan loss reserve
      i. Looking for contributions to back stock loans
   f. **Question:** Geographic area that CommunityWorks serves
      i. **Answer:** CommunityWorks is statewide so can provide several loan products statewide. It depends on investors and they can decide where to invest.
   g. If people are interested in PRI, two ways can do it:
      i. A 0%, no interest paid over the life of the loan for 3 years, but get your principle back after the 3 years. Goal of that is to secure these loans and have a back stock
      ii. If you wanted to make some interest, would do 6 months deferred interest through critical stage, then provide 2% interest, then principle back after 3 years

3. **OneSC**
   a. Opportunity to help fill in between
   b. Statewide committee has been established to allocate funds
      i. Katy Smith will serve on committee

4. **Advocacy**
   a. TogetherSC has been leading the charge and so has United Way Association of South Carolina
   b. Keep people posted, encourage you to engage in advocacy if you feel comfortable