Greenville Partnership for Philanthropy

Fundraising Reading List – Books and Periodicals Recommended by Erik J. Daubert

Books

- Donor Centered Leadership – Penelope Burk
- Effective Donor Relations – Janet L. Hedrick
- The Annual Campaign (Nonprofit Essentials) – Erik J. Daubert
- Asking about Asking – M. Kent Stroman, CFRE
- Planned Giving Simplified, the Gift, the Giver, and the Gift Planner – Robert F. Sharpe, Sr.
- Building Your Endowment – Edward C. Schumacher
- Leading Change – John P. Kotter
- The Development Plan – Linda Lysakowski
- Developing Your Case for Support – Timothy L. Seiler
- Leap of Reason: Managing to Outcomes in an Era of Scarcity – Mario Morino
- Strategic Fund Development: Building Profitable Relationships that Last – Simone Joyaux
- The Fundraising Feasibility Study – Martin L. Novom, editor
- Conducting a Successful Capital Campaign – Kent E. Dove
- Diversity and Philanthropy: Expanding the Circle of Giving – Lilya Wagner
- Beyond Fund Raising – Kay Sprinkle Grace
- The Fundraising Habits of Supremely Successful Boards – Jerold Panas

Periodicals

- Advancing Philanthropy
- Stanford Social Innovation Review
- Money
- Nonprofit Pro
- Philanthropy