

# Greenville County Nonprofit Organization - Budget Outlook from Government Sources

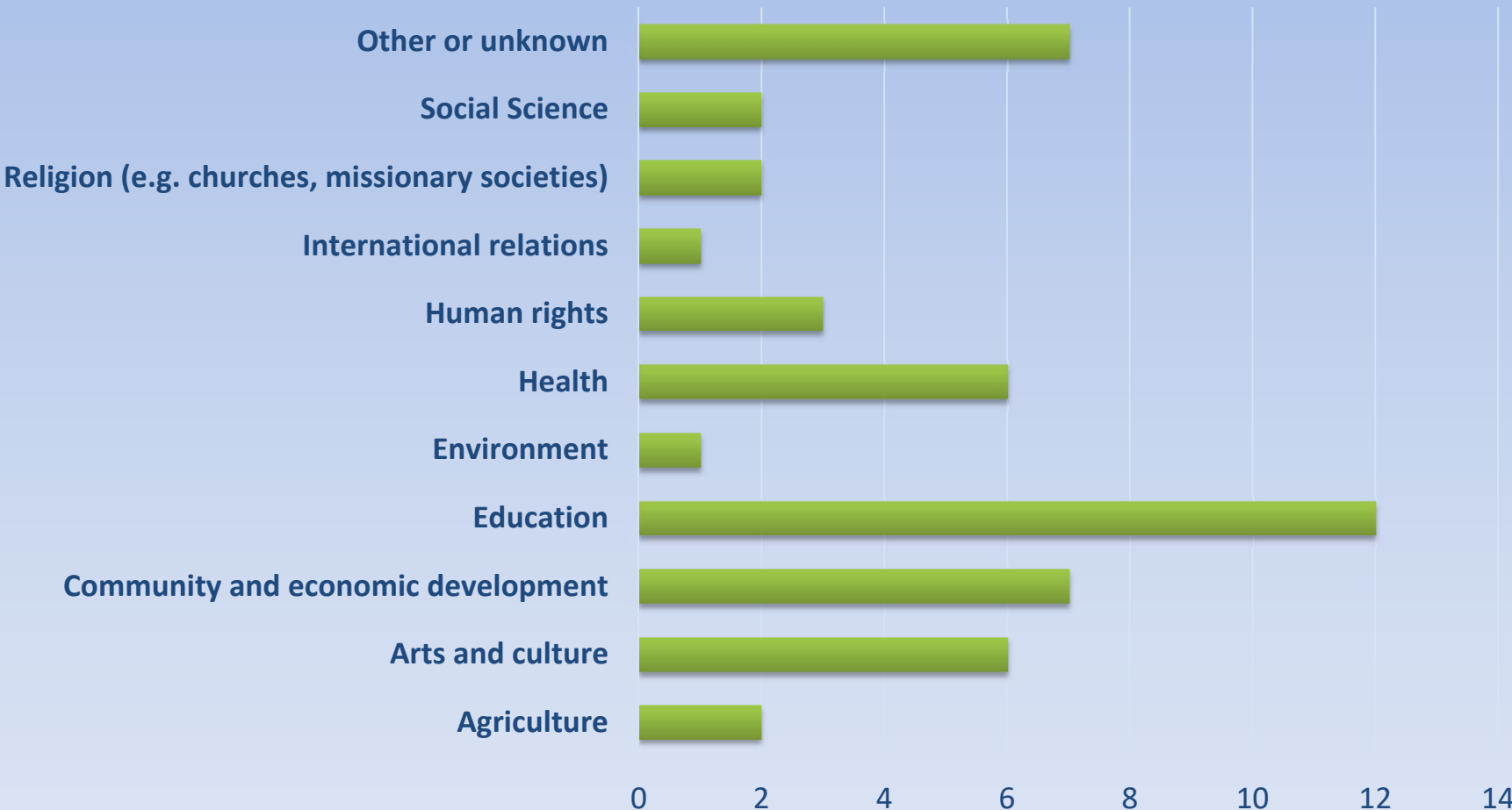
Greenville Partnership for  
Philanthropy

July 10, 2017

# Who was involved?

- Distribution
  - United Way Funded Organizations
  - Metropolitan Arts Council Members
  - Non Profit Alliance distribution list
- 69 completed
  - 49 501c3s
  - 1 quasi-governmental

# Who was involved?



# Government Funding

- 74% receive government revenue
- Government Revenue to local nonprofits = \$89,347,939
- Range of \$2,500 to \$45 million
- Average of \$2.3 million

# Funding Types

- Government Grants
- Government Fees for Service
- Annual Budget Appropriations
- In-Kind

# Funding Sources

Funding based on government level:

- Federal
  - Yes = 77%
  - No = 23%
- State
  - Yes = 67%
  - No = 33%
- Local
  - Yes = 42%
  - No = 58%

# Common Federal Funding Sources

- HUD
- FEMA
- VAWA
- VOCA
- Appalachian Regional Council
- Maternal Infant Early Childhood Visitation



# Common State Funding Sources

- 67% of respondents (who received government funding) stated that they received state funding.
  - 50% received state appropriations
  - 30% received pass through funds
- Most common sources:
  - SC Arts Commission
  - SC First Steps
  - DHEC





# Common Local Funding Sources

- Most of the nonprofits surveyed did not receive local government funding.
- Common Sources:
  - Greenville County  
Redevelopment Authority
  - Tax Accommodations grant
    - (City)
  - Tax Accommodations grant
    - (County)



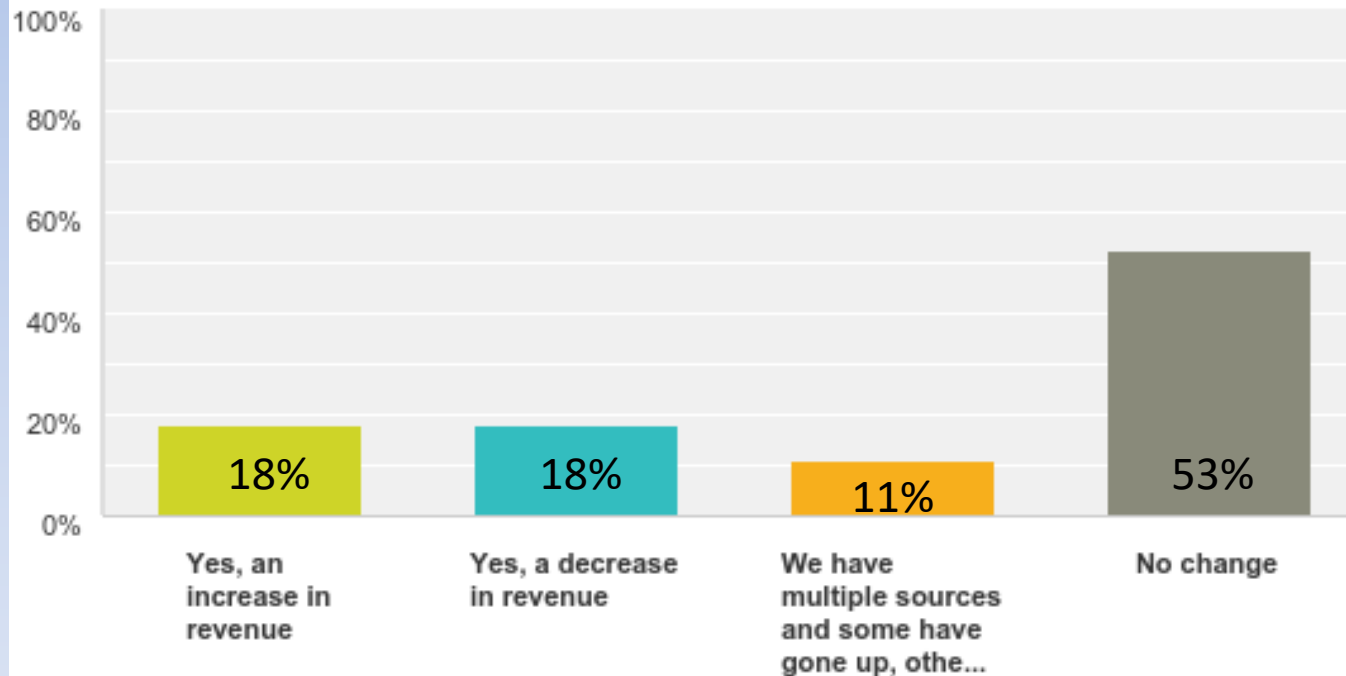
# In Kind Services

- Only 4 organizations identified any in kind services offered by the government.
- These included:
  - Americorp volunteers
  - Low-cost loans from the SBA and USDA
  - Office Space
  - Shared Staff

# Changes in Revenue

**Q14 Have you experienced any changes in the last 12 months in your revenues from government sources?**

Answered: 55 Skipped: 14



# Changes in Government Revenues

- Organizations expecting an **increase**:
  - Low = \$1,000
  - Median = \$120,000
  - High = \$1.7 Million
  - Total = \$3,390,249

# Changes in Government Revenues

- Organizations expecting a **decrease**:
  - Low = -\$1,500
  - Median = -\$100,000
  - High = -\$200,000
  - Total = -740,500

# Future Government Revenues

- 24 surveyed organizations are anticipating a decrease in funding.
  - Federal block grants
  - Decrease in state funding
  - Rise in costs without increase in revenue
  - Extreme budget cuts or elimination of programs

# What does this mean for our community?

- Instability in government funding makes programming more difficult and inconsistent



“Government funding makes up much too large a percentage of our budget. Lots of instability over the past six years have made managing the programs very difficult as it's a moving target every year.”

# What does this mean for our community?

“We are making plan B, C, D, etc. for anything with government (state or local) funding. Which is difficult to do with a small staff and limited resources.”





# What does this mean for our community?

- Several organizations rely on public funding and cannot function without it

“Reductions in any form should not become a reality. We depend on federal, state and local funding to survive.”



# What does this mean for our community?

- Inability to help underserved communities



“Government funding allows us to provide outreach into underserved communities.”

# Advocacy Organizations

- SC Arts Alliance
- Together SC
- Greenville Chamber
- United Way
- Greenville Homeless Alliance



# Potential Roles for Funders

- Funding operational costs
- Facilitate streamlining services to limit duplication
- Champion organization collaboration
- Help explore new funding options
- **Advocacy**